

# Achieve 40% Improved Net Recovery Rate in **12 Weeks**

With HighRadius' AI-Powered Autonomous Deductions Software, your teams are able to resolve disputes faster and proactively recover cash from invalid deductions – **not in months, but weeks!**

## Identify and Plug Revenue Leakages Faster



### Add deduction dollars back to the bottom line

Companies are able to improve deduction recovery rate by more than 10%, contributing directly to margins.



### Improve resource productivity by 20–40%

Automation of manual activities including deduction coding and backup aggregation means that analysts are now able to focus on high-impact tasks such as research and analysis.



### Reduce DDO by 30% with faster resolution

Reduce Days Deductions Outstanding (DDO) by 30% as a result of shorter cycle times from deduction identification to resolution.



### No disruption to existing IT landscape

Easily plug and play into ERPs and Trade Promotion Management (TPM) systems with real-time API and/or Hex (SFTP) integrations, and get started with AI-powered deduction management.



### Achieve visibility into the deductions process

Out-of-the-box reports and dashboards provide managers with unparalleled visibility into deductions ageing, recovery rates and analyst productivity.



### Minimal IT Dependency

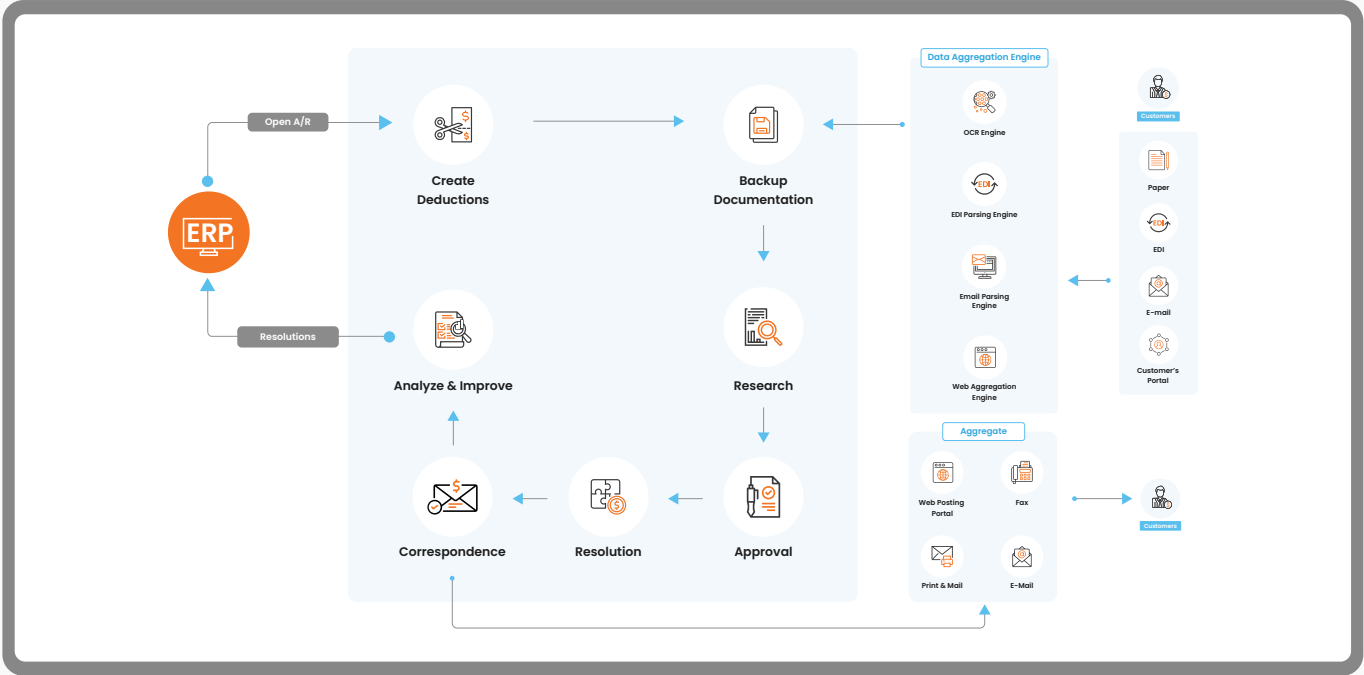
Limit upfront capital expenditure and minimize the need for internal IT involvement by using a “pay-as-you-use” SaaS solution with a monthly subscription fee.

## Trusted by Leading Global Businesses



# Solution Architecture That's Autonomous

HighRadius' Deductions Management Software is a scalable solution for analysts to spend less time in researching invalid deductions and focus more on resolving them to achieve maximum net recovery rate.





## Key Product Features

### AI-based Deductions Validity Predictor

Predict the probability of a deduction to be valid/invalid based on deductions data (reason code, product category invalid %age, etc.) and invoice factors (cash discount vs. invoice factors, invoice date, etc).

### POD Backup Automation

Auto extract POD backup documents from websites, emails and internal teams such as logistics/supply chain (via an automated workflow) and automatically link them to deductions and capture accurate reason codes.

### Trade Promotion Auto-Matching

Automatically extract and match customer claims to trade promotions for validation. Match the claim details to the TPM and ERP data and send the updated file back.

### Pricing Deductions Research Automation

Identify a pricing deductions by auto extracting POD, claim backup documents and perform a three-way match with the invoice data and the claim data.

### dotOne Performance

Track key data, perform root cause analysis to track patterns with customizable dashboards and 30+ out-of-the-box reports. Proactively resolve specific issues and track leading indicators.

### Claim Backup Automation

Auto extract claim backup documents from websites and emails and automatically link them to deductions and capture accurate reason codes.

### Deductions Auto Coding

Auto-identify deductions reason code and convert them to ERP specific reason code to auto-route these deductions to the right analyst.

### Shortage Deductions Research Automation

Identify a shortage variance by auto extracting POD, claim backup documents and perform a three-way match with the invoice data and the claim data.

### Returns Deductions Research Automation

Validate a return deductions by auto extracting POD, claim backup documents and setting up an interdepartmental collaboration and approval workflow. Issue a promo check/credit memo if the return is approved.

# Seamless Connectivity with ERPs, Banks & Other Financial Systems

## Bank Integration

**Out-of-the-Box Support for all Major Banks:** BofA, Citi, PNC, Chase, Wells Fargo, HSBC, ING, and others.

**Out-of-the-Box Support for Standard Banking Formats:** Supports industry-standard bank file formats (BAI, MT940, MT942) and provides real-time insights into which bank statements have been received and processed.

**Low-Volume Bank File Import:** CSV and Excel file formats can be uploaded from banks if online integration is not required, for example, due to low monthly activity within an account.

## ERP & TPM Systems Integration

**Out-of-the-Box Integration with all Major ERPs & TPM systems:** SAP, Oracle NetSuite, Siebel, Salesforce, and others.

**API integration:** Support for Quickbooks, Sage Intacct, Oracle Demantra, Exceedra, and Microsoft Business Central.

**Low volume ERP data import from ERPs:** Supports Excel, and CSV formats to pull accounts receivables (AR), accounts payable (AP), investment, and borrowing datasets for modeling.

## Other Financial System Integration

**Excel and CSV Support:** Accounts receivables (AR), accounts payable (AP), investment, and borrowing datasets can be downloaded and uploaded in our deductions software through simple CSV and Excel uploads.

## Keep Your Data Confidential and Safe

HighRadius' Deductions Management Software has all the necessary compliances and accreditations required to keep your data confidential and safe.

- Compliance with industry standards and regulations, including GDPR, HIPAA, SOC 1 Type 2, SOC 2 Type 2, and PCI DSS
- Comprehensive InfoSec reviews from multiple banks and over 500+ corporate customers
- Encryption of data at rest and in transit, ensuring data privacy and security
- Role-based access controls to ensure authorized access to data



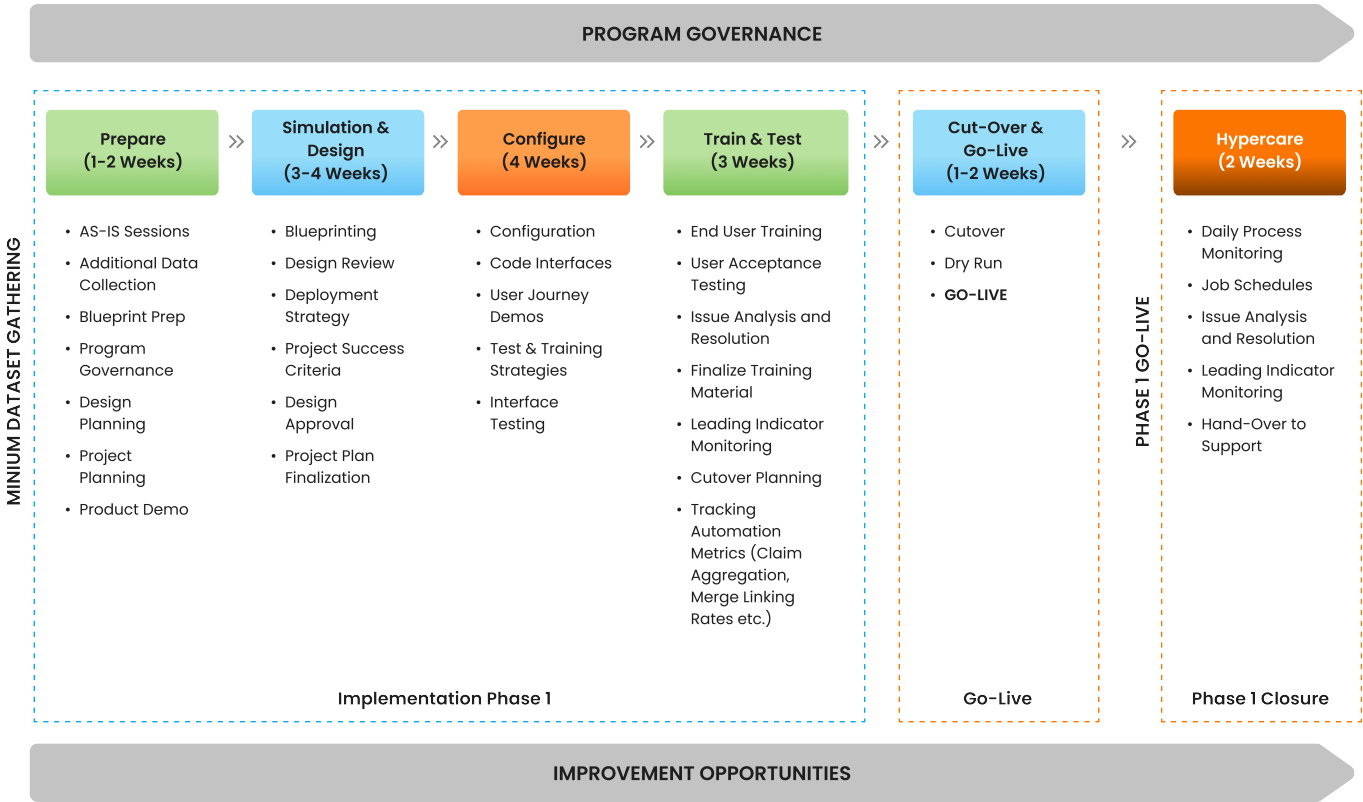
# An Onboarding Program Designed For a Quick ROI

Our onboarding program is divided into two phases. The ‘Fast-Track’ phase ensures you achieve a quick **ROI in 12 weeks**. The ‘Optimization’ phase ensures you achieve the highest accuracy by monitoring the performance daily.

## Phase 1

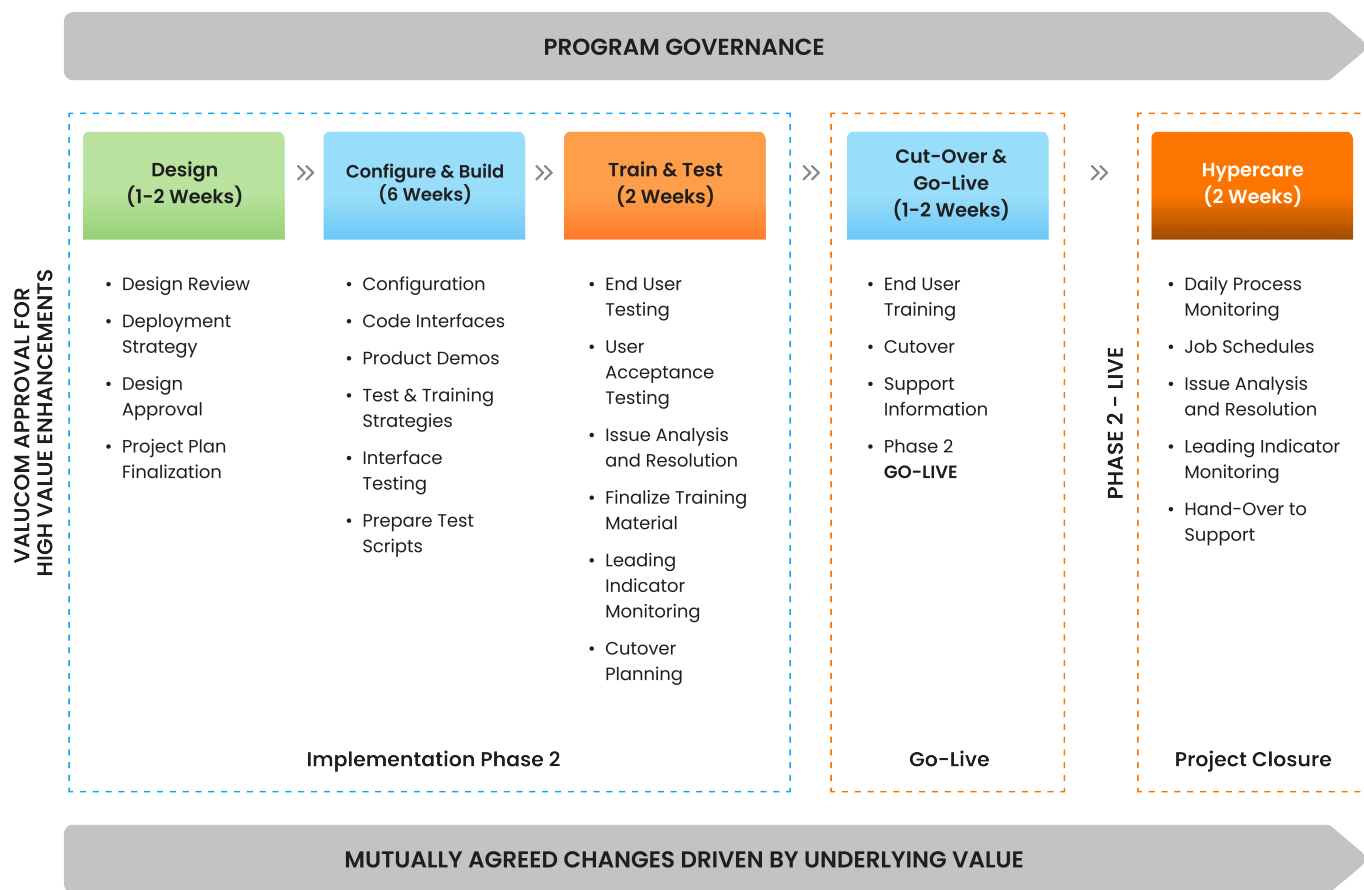
In Phase 1, we set up everything needed for automating the Deductions process in 12 weeks with minimal customer IT involvement. Modules used for this include:

- Claim Backup Aggregation Automation
- Auto-linking of Deductions With the Claim Backup
- Auto-assigning Deductions to Analysts
- Analytics & Reports



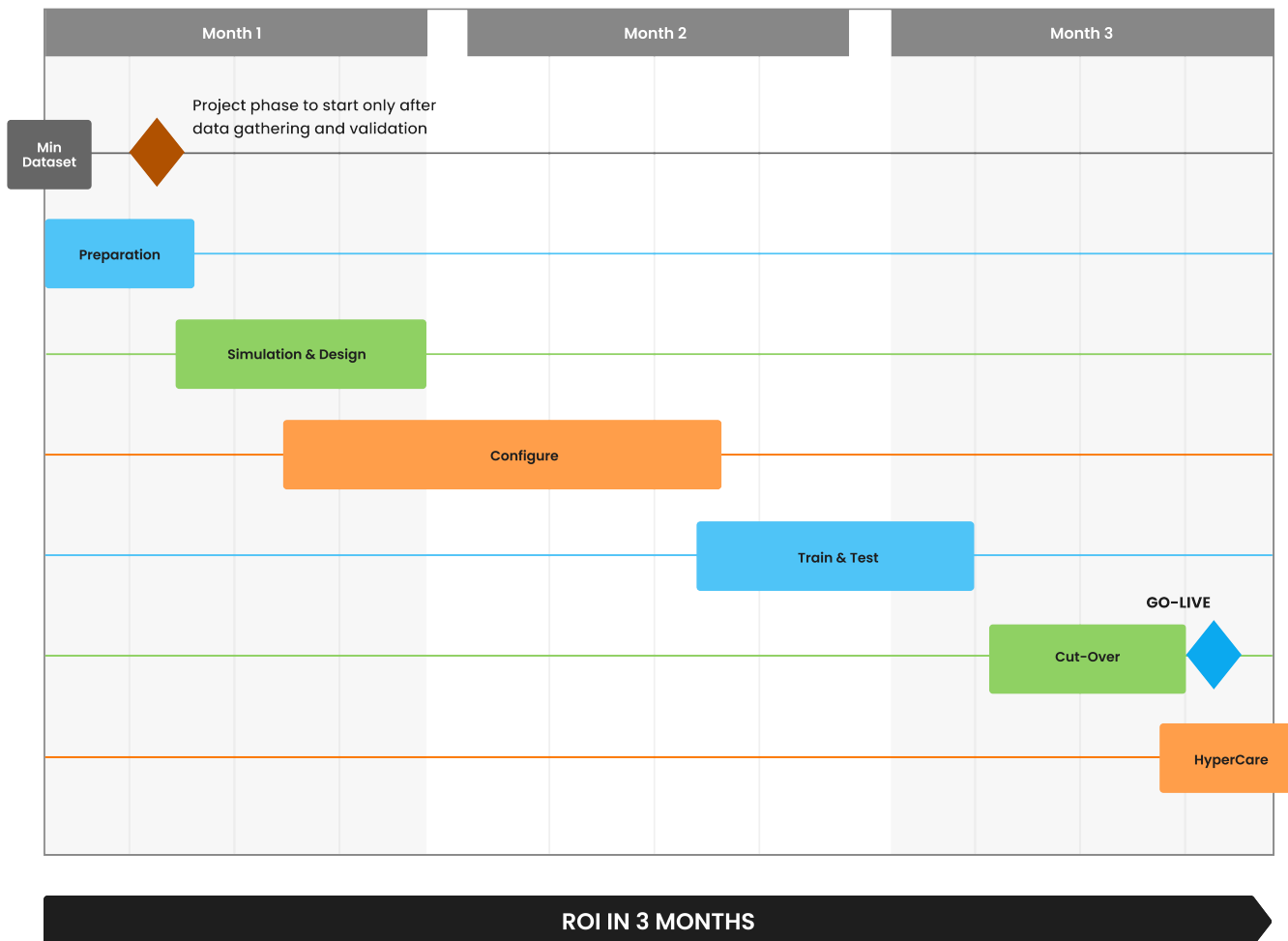
## Phase 2

In Phase 2, we further improve automation percentage and enable features that can help you to increase the number of Deductions resolved per week per analyst.



# Lightning-Fast Implementation with ROI in 3 Months

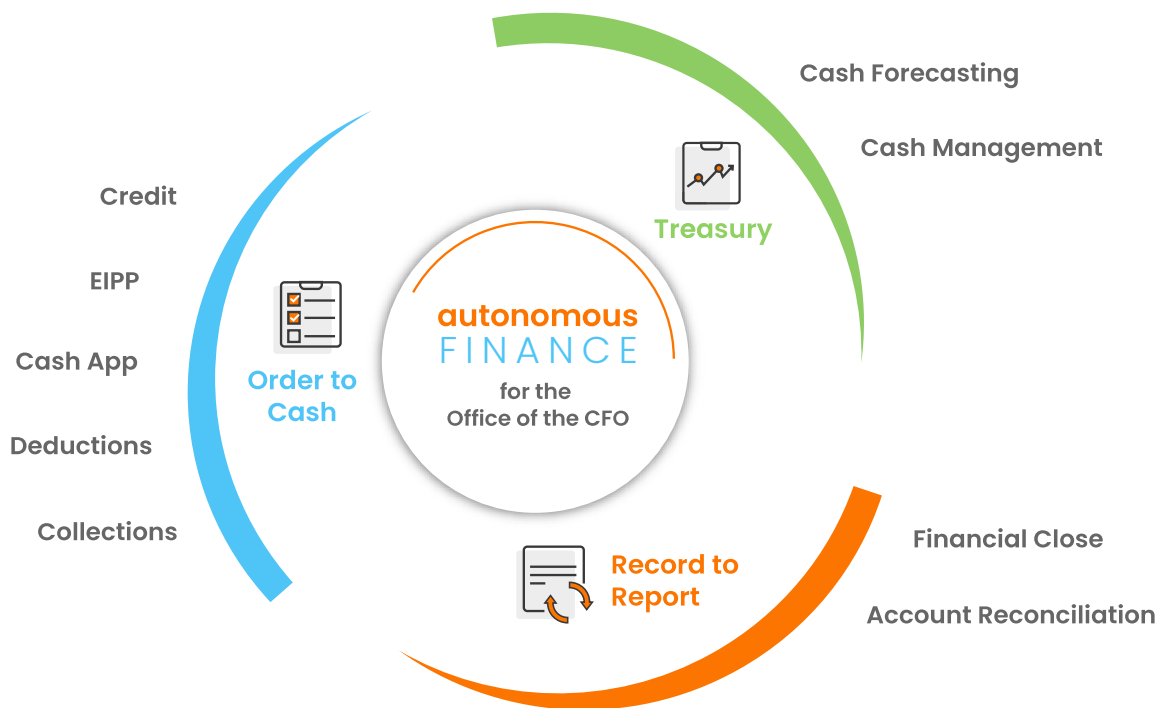
With HighRadius, you can gain control over your deductions and cash flow and begin managing it like a pro in 6 months.



## Achieve 40% Improved Net Recovery Rate in 12 Weeks

Don't settle for the ordinary. Discover the extraordinary with HighRadius.

[Request a Demo](#)



## About HighRadius

HighRadius is the leading provider of **Autonomous Finance Software**. Our AI-powered solutions automate routine processes and surface potential issues for further review, allowing finance professionals to focus on what matters, making better decisions more quickly than is possible with traditional ERP systems. More than 700 of the world's leading brands leverage HighRadius to power their Order to Cash, Treasury, and Record to Report functions, including 3M, Unilever, Anheuser-Busch InBev, Sanofi, Kellogg Company, Danone, Hershey's, etc.

[Click here](#) to know more about Autonomous Finance.

### Corporate Headquarters

HighRadius Corporation  
Westlake 4 Building (BP Campus)  
200 Westlake Park Blvd.  
8th floor  
Houston, TX 77079

(281) 968-4473  
(281) 404-9002

### India

HighRadius Technologies  
5th Floor, Block-3,  
DLF Cyber City  
Plot No 129 to 132  
Gachibowli, Hyderabad,  
Telangana-500019

040 4569 4500

### Amsterdam

HighRadius B. V.  
Barbara Strozziilaan 201  
1083 HN Amsterdam

+31 (20) 8885054

### London

HighRadius UK Limited  
25 Wilton Road,  
London,  
SW1V 1LW

+44 (0) 203 997 9400

### Frankfurt

HighRadius GmbH  
Lindleystraße 8A  
60314  
Frankfurt am Main

+49 (0) 69 589967310